NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2013		5,090,000	660,000	1,200,000	2,050,000	1,190,000	*	*	*	*	*	1,860,000	4.9
2014		4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2015	Mar	5,250,000	650,000	1,220,000	2,200,000	1,180,000	405,000	47,000	93,000	171,000	94,000	2,010,000	4.6
2015	Apr	5,140,000	630,000	1,240,000	2,100,000	1,170,000	449,000	53,000	104,000	184,000	108,000	2,220,000	5.2
2015	May	5,290,000	690,000	1,260,000	2,140,000	1,200,000	495,000	62,000	125,000	195,000	113,000	2,280,000	5.2
2015	Jun	5,410,000	720,000	1,290,000	2,190,000	1,210,000	572,000	72,000	145,000	226,000	129,000	2,250,000	5.0
2015	Jul	5,480,000	700,000	1,280,000	2,260,000	1,240,000	551,000	80,000	137,000	220,000	114,000	2,260,000	4.9
2015	Aug	5,290,000	700,000	1,260,000	2,140,000	1,190,000	504,000	72,000	123,000	202,000	107,000	2,270,000	5.1
2015	Sep	5,440,000	740,000	1,290,000	2,180,000	1,230,000	471,000	65,000	112,000	192,000	102,000	2,190,000	4.8
2015	Oct	5,290,000	740,000	1,280,000	2,120,000	1,150,000	444,000	63,000	106,000	179,000	96,000	2,110,000	4.8
2015	Nov	4,860,000	700,000	1,120,000	1,990,000	1,050,000	351,000	50,000	78,000	148,000	75,000	2,040,000	5.0
2015	Dec	5,450,000	740,000	1,250,000	2,240,000	1,220,000	436,000	58,000	94,000	184,000	100,000	1,760,000	3.9
2016	Jan	5,470,000	760,000	1,300,000	2,240,000	1,170,000	302,000	39,000	66,000	127,000	70,000	1,820,000	4.0
2016	Feb r	5,070,000	630,000	1,120,000	2,190,000	1,130,000	314,000	40,000	67,000	138,000	69,000	1,870,000	4.4
2016	Mar p	5,330,000	700,000	1,230,000	2,250,000	1,150,000	420,000	51,000	95,000	178,000	96,000	1,980,000	4.5
vs. last month:		**5.1%**	**11.1%**	**9.8%**	**2.7%**	**1.8%**	**33.8%**	**27.5%**	**41.8%**	**29.0%**	**39.1%**	**5.9%**	**2.3%**
vs. last year:		**1.5%**	**7.7%**	**0.8%**	**2.3%**	**-2.5%**	**3.7%**	**8.5%**	**2.2%**	**4.1%**	**2.1%**	**-1.5%**	**-2.2%**
year-to-date:							**1.036**	**0.130**	**0.228**	**0.443**	**0.235**		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2013		$197,100	$249,100	$154,600	$170,700	$273,100	$245,500	$288,900	$186,900	$216,400	$317,400
2014		208,300	252,700	163,200	179,300	291,800	255,300	292,700	196,500	224,400	334,100
2015		222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2015	Mar	210,700	240,200	163,400	185,900	303,000	256,300	281,900	195,000	228,800	342,600
2015	Apr	218,700	253,200	171,100	190,500	314,500	263,900	294,400	201,400	234,100	349,700
2015	May	228,900	269,000	181,300	199,700	322,100	273,000	306,100	212,600	242,800	355,200
2015	Jun	236,300	280,900	189,100	206,000	327,300	280,200	315,800	222,600	248,800	359,500
2015	Jul	231,800	274,800	184,800	201,200	325,300	275,900	311,000	217,800	243,700	358,500
2015	Aug	228,500	271,900	180,800	196,600	318,200	271,300	307,700	214,300	237,600	353,200
2015	Sep	221,700	256,200	174,300	191,300	319,400	265,100	294,400	207,000	232,400	353,700
2015	Oct	219,100	248,400	171,600	188,400	320,800	262,700	290,100	203,100	229,500	354,200
2015	Nov	220,000	254,600	169,300	189,500	318,200	263,800	292,600	202,700	232,200	352,800
2015	Dec	223,200	255,600	170,500	194,900	321,600	266,100	295,100	203,200	236,000	355,500
2016	Jan	213,700	247,500	164,300	184,600	310,900	257,700	288,200	196,800	225,400	348,000
2016	Feb r	212,100	240,300	161,800	187,500	310,200	255,300	279,900	191,700	226,100	347,500
2016	Mar p	222,700	254,100	174,800	194,400	320,800	265,200	292,600	205,200	233,500	355,400
vs. last year:		**5.7%**	**5.8%**	**7.0%**	**4.6%**	**5.9%**	**3.5%**	**3.8%**	**5.2%**	**2.1%**	**3.7%**

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